



STEPHANIE  
RAWLINGS-BLAKE  
MAYOR

## Baltimore City Vendor Development Seminar Series for Small, Minority, and Women Business Enterprises

**Mondays: April 11 – May 16, 2016**  
**6:00 – 8:00 p.m.**  
**Small Business Resource Center**  
**1101 E. 33<sup>rd</sup> Street, Baltimore MD 21218**

### Topics:

**April 11: Bid Documents and Contractor Relationships (Prime and Subcontractor)**  
**April 18: General Requirements**  
**April 25: Prompt Payment / Invoicing**  
**May 2: Optimizing Your Certification**  
**May 9: Resources / Baltimore SourceLink**  
**May 16: Market Opportunities in Baltimore City Government**

**Cost: \$25 per class or \$125 for entire series.**

